

Atreca Reports Third Quarter 2020 Financial Results and Recent Corporate Developments

November 12, 2020

SOUTH SAN FRANCISCO, Calif., Nov. 12, 2020 (GLOBE NEWSWIRE) -- Atreca, Inc. (Atreca) (NASDAQ: BCEL), a clinical-stage biotechnology company focused on developing novel therapeutics generated through a unique discovery platform based on interrogation of the active human immune response, today announced financial results for the third quarter ended September 30, 2020, and provided an overview of recent developments.

"We continued to make progress enrolling patients and activating trial sites in our Phase 1b trial of ATRC-101 during the third quarter and anticipate reporting initial summary data in the first half of 2021," said John Orwin, Chief Executive Officer. "We recently presented preclinical data at SITC 2020 further highlighting the potential for ATRC-101 as a combination therapy with checkpoint inhibitors targeting the PD-1/PD-L1 axis. We expect to initiate combination studies with a checkpoint inhibitor as well as with chemotherapy, and to commence monotherapy expansion cohorts, in 2021."

Recent Developments and Highlights

- Screening in the Phase 1b first-in-human study evaluating ATRC-101 in patients with select solid tumor cancers is ongoing, and patients are currently being enrolled in the third dose cohort. To date, seven clinical trial sites have been activated, including two additional sites in the third quarter of 2020, and Atreca expects to announce initial summary data from the study in the first half of 2021. In addition to monotherapy expansion cohorts, clinical trials of ATRC-101 in combination with a PD-1 inhibitor and in combination with a chemotherapeutic are planned for 2021.
- Atreca presented two posters describing preclinical evaluations of ATRC-101 at the 35th Annual Meeting of the Society for Immunotherapy of Cancer (SITC 2020). The presentations provide insight into the cooperation between checkpoint inhibitors targeting the PD-1/PD-L1 axis and ATRC-101 as well as the potent single-agent activity of ATRC-101 in syngeneic mouse tumor models. Both posters are currently available on Atreca's website.

Third Quarter 2020 Financial Results

- As of September 30, 2020, cash, cash equivalents and investments totaled \$259.5 million.
- Research and development expenses for the three months ended September 30, 2020 were \$16.8 million, including non-cash share-based compensation expense of \$1.6 million.
- General and administrative expenses for the three months ended September 30, 2020 were \$6.6 million, including non-cash share-based compensation expense of \$1.9 million.
- Atreca reported a net loss of \$22.9 million, or basic and diluted net loss per share attributable to common stockholders of \$0.66, for the three months ended September 30, 2020.

About Atreca, Inc.

Atreca is a biopharmaceutical company developing novel antibody-based immunotherapeutics generated by its differentiated discovery platform. Atreca's platform allows access to an unexplored landscape in oncology through the identification of unique antibody-target pairs generated by the human immune system during an active immune response against tumors. These antibodies provide the basis for first-in-class therapeutic candidates, such as our lead product candidate ATRC-101. A Phase 1b study evaluating ATRC-101 in multiple solid tumor cancers is currently enrolling patients. For more information on Atreca, please visit <u>www.atreca.com</u>.

Forward-Looking Statements

This release contains forward-looking statements regarding our strategy and future plans, including statements regarding the development of ATRC-101 and our clinical and regulatory plans, and the timing thereof. These forward-looking statements include, but are not limited to, statements about our plans, objectives, representations and contentions and are not historical facts and typically are identified by use of terms such as "continued," "anticipate," "potential," "expect," "believe," "planned," and similar words, although some forward-looking statements are expressed differently. Our actual results may differ materially from those indicated in these forward-looking statements due to risks and uncertainties related to the initiation, timing, progress and results of our research and development programs, preclinical studies, clinical trials, regulatory submissions, and other matters that are described in our most recent Annual Report on Form 10-K and Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission (SEC) and available on the SEC's website at www.sec.gov, including the risk factors set forth therein. Investors are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this release, and we undertake no obligation to update any forward-looking statement in this press release, except as required by law.

Atreca, Inc.

Condensed Consolidated Balance Sheets

(in thousands, except share and per share data)

ASSETS Current Assets Cash and cash equivalents \$ 133,072 \$ 157,954 Investments 126,192 14,663 Property and equipment, net 264,162 176,119 Property and equipment, net 7,783 5,771 Long-term investments 205 10,799 Deposits and other 3,043 3,026 Total assets \$ 275,193 \$ 195,715 LIABILITIES AND STOCKHOLDERS' EQUITY Current Liabilities Accured expenses 5,309 5,339 Other current liabilities 1,442 419 Total current liabilities 9,275 7,947 Catal current liabilities 1,442 419 Total current liabilities 1,442 419 Total current liabilities 1,3913 8,763 Other current liabilities 13,913 8,763 Stockholders' equity 4 3 Common stock 4 3 Additional petition capital 488,593 351,1039 Accured expital capital 488,593 351,1039		s 	September 30, 2020	December 31, 2019		
Cash and cash equivalents \$ 133,072 \$ 157,954 Investments 126,192 14,663 Prepaid expenses and other current assets 4,898 3,502 Total current assets 264,162 176,119 Property and equipment, net 7,783 5,771 Long-term investments 205 10,799 Deposits and other 3,043 3,026 Total assets \$ 275,193 \$ 195,715 LIABILITIES AND STOCKHOLDERS' EQUITY \$ 2,524 \$ 2,133 Accounts payable \$ 2,524 \$ 2,133 Accounte spayable \$ 2,524 \$ 2,133 Accountes payable \$ 1,442 419 Total current liabilities 9,275 7,947 Capital lease obligations, net of current portion 17 53 Deferred rent 4,621 763 Total liabilities 13,913 8,763 Stockholders' equity 4 3 Common stock 4 3 Additional paid-in capital 488,593 351,039 Accumula	ASSETS					
Investments 126,192 14,663 Prepaid expenses and other current assets 4,898 3,502 Total current assets 264,162 176,119 Property and equipment, net 7,783 5,771 Long-term investments 205 10,799 Deposits and other 3,043 3,026 Total assets \$ 275,193 \$ 195,715 LIABILITIES AND STOCKHOLDERS' EQUITY X X Current Liabilities 5,309 5,395 Accounts payable \$ 2,524 \$ 2,133 Accrued expenses 5,309 5,395 Other current liabilities 1,442 419 Total current liabilities 9,275 7,947 Capital lease obligations, net of current portion 17 53 Deferred rent 4,621 763 Total liabilities 13,913 8,763 Stockholders' equity 4 3 Common stock 4 3 Additional paid-in capital 488,593 351,039 Accumulated other comprehensive i	Current Assets					
Prepaid expenses and other current assets 4.898 3.502 Total current assets 264,162 176,119 Property and equipment, net 7,783 5,771 Long-term investments 205 10,799 Deposits and other 3.043 3.026 Total assets \$ 275,193 \$ 195,715 LLABILITIES AND STOCKHOLDERS' EQUITY \$ 2,524 \$ 2,133 Accounts payable \$ 5,309 5,395 Other current liabilities 1,442 419 Total lasse obligations, net of current portion 17 53 Deferred rent 4,621 763 Total liabilities 13,913 8,763 Stockholders' equity 488,593 351,039 Accumulated other comprehensive income 117 16 Accumulated otheficit (227,434) (164,106) Total stockholders' equity 261,280 186,952	Cash and cash equivalents	\$	133,072	\$	157,954	
Total current assets 264,162 176,119 Property and equipment, net 7,783 5,771 Long-term investments 205 10,799 Deposits and other 3.043 3,026 Total assets \$ 275,193 \$ 195,715 LIABILITIES AND STOCKHOLDERS' EQUITY Current Liabilities Accounts payable \$ 2,524 \$ 2,133 Accrued expenses 5,309 5,395 Other current liabilities 1,442 419 Total current liabilities 1,442 419 Total current liabilities 1,442 419 Total lease obligations, net of current portion 17 53 Deferred rent 4,621 763 Total liabilities 13,913 8,763 Stockholders' equity 48,593 351,039 Acditional paid-in capital 488,593 351,039 Accumulated other comprehensive income 117 16 Accumulated deficit (227,434) (164,106) Total stockholders' equity 261,280	Investments		126,192		14,663	
Property and equipment, net 7,783 5,771 Long-term investments 205 10,799 Deposits and other 3,043 3,026 Total assets \$ 275,193 \$ 195,715 LIABILITIES AND STOCKHOLDERS' EQUITY Current Liabilities Accounts payable \$ 2,524 \$ 2,133 Accounts payable \$ 2,524 \$ 2,133 Account expenses 5,309 5,395 Other current liabilities 1,442 419 Total current liabilities 9,275 7,947 Capital lease obligations, net of current portion 17 53 Deferred rent 4,621 763 Total liabilities 113,913 8,763 Stockholders' equity 13,913 8,763 Common stock 4 3 Acditional paid-in capital 488,593 351,039 Accumulated othericit (227,434) (164,106) Total stockholders' equity 261,280 186,952	Prepaid expenses and other current assets		4,898		3,502	
Long-term investments20510,799Deposits and other $3,043$ $3,026$ Total assets\$ 275,193\$ 195,715LIABILITIES AND STOCKHOLDERS' EQUITYCurrent LiabilitiesAccounts payable\$ 2,524\$ 2,133Accrued expenses $5,309$ $5,395$ Other current liabilities $1,442$ 419Total current liabilities $9,275$ $7,947$ Capital lease obligations, net of current portion1753Deferred rent $4,621$ 763 Total liabilities $13,913$ $8,763$ Stockholders' equity $488,593$ $351,039$ Accumulated other comprehensive income 117 16Accumulated deficit $(227,434)$ $(164,106)$ Total stockholders' equity $261,280$ $186,952$	Total current assets		264,162		176,119	
Deposits and other Total assets 3,043 3,026 Stockholders' equity \$ 275,193 \$ 195,715 LIABILITIES AND STOCKHOLDERS' EQUITY \$ 2,524 \$ 2,524 \$ 2,133 Accounts payable \$ 2,524 \$ 2,133 \$ 2,395 Accrued expenses 5,309 5,395 \$ 1142 4199 Total current liabilities 9,275 7,947 \$ 1,442 419 Total current liabilities 9,275 7,947 \$ 331 8,763 Deferred rent 4,621 763 3 13,913 8,763 Stockholders' equity 4 485,593 351,039 4 488,593 351,039 Accumulated other comprehensive income 117 16 4 462,103 177 16 Accumulated deficit (227,434) (164,106) 261,280 186,952	Property and equipment, net		7,783		5,771	
Total assets\$275,193\$195,715LIABILITIES AND STOCKHOLDERS' EQUITYCurrent LiabilitiesAccounts payable\$2,524\$2,133Accrued expenses\$5,3095,395Other current liabilities1,442419Total current liabilities9,2757,947Capital lease obligations, net of current portion1753Deferred rent4,621763Total liabilities13,9138,763Stockholders' equity488,593351,039Accumulated other comprehensive income11716Accumulated deficit(227,434)(164,106)Total stockholders' equity261,280186,952	Long-term investments		205		10,799	
LIABILITIES AND STOCKHOLDERS' EQUITY Current Liabilities Accounts payable \$ 2,524 \$ 2,133 Accrued expenses 5,309 5,395 Other current liabilities 1,442 419 Total current liabilities 9,275 7,947 Capital lease obligations, net of current portion 17 53 Deferred rent 4,621 763 Total liabilities 13,913 8,763 Stockholders' equity 4 3 Common stock 4 3 Additional paid-in capital 488,593 351,039 Accumulated other comprehensive income 117 16 Accumulated deficit (227,434) (164,106) Total stockholders' equity 261,280 186,952	Deposits and other		3,043		3,026	
Current LiabilitiesAccounts payable\$ 2,524\$ 2,133Accrued expenses5,3095,395Other current liabilities1,442419Total current liabilities9,2757,947Capital lease obligations, net of current portion1753Deferred rent4,621763Total liabilities13,9138,763Stockholders' equity43Common stock43Additional paid-in capital488,593351,039Accumulated other comprehensive income11716Accumulated deficit(227,434)(164,106)Total stockholders' equity261,280186,952	Total assets	\$	275,193	\$	195,715	
Accounts payable \$ 2,524 \$ 2,133 Accrued expenses 5,309 5,395 Other current liabilities 1,442 419 Total current liabilities 9,275 7,947 Capital lease obligations, net of current portion 17 53 Deferred rent 4,621 763 Total liabilities 13,913 8,763 Stockholders' equity 13,913 8,763 Common stock 4 3 Additional paid-in capital 488,593 351,039 Accumulated other comprehensive income 117 16 Accumulated deficit (227,434) (164,106) Total stockholders' equity 261,280 186,952	LIABILITIES AND STOCKHOLDERS' EQUITY					
Accrued expenses5,3095,395Other current liabilities1,442419Total current liabilities9,2757,947Capital lease obligations, net of current portion1753Deferred rent4,621763Total liabilities13,9138,763Stockholders' equity43Common stock43Additional paid-in capital488,593351,039Accumulated other comprehensive income11716Accumulated deficit(227,434)(164,106)Total stockholders' equity261,280186,952	Current Liabilities					
Other current liabilities1,442419Total current liabilities9,2757,947Capital lease obligations, net of current portion1753Deferred rent4,621763Total liabilities13,9138,763Stockholders' equity43Common stock43Additional paid-in capital488,593351,039Accumulated other comprehensive income11716Accumulated deficit(227,434)(164,106)Total stockholders' equity261,280186,952	Accounts payable	\$	2,524	\$	2,133	
Total current liabilities9,2757,947Capital lease obligations, net of current portion1753Deferred rent4,621763Total liabilities13,9138,763Stockholders' equity43Common stock43Additional paid-in capital488,593351,039Accumulated other comprehensive income11716Accumulated deficit(227,434)(164,106)Total stockholders' equity261,280186,952	Accrued expenses		5,309		5,395	
Capital lease obligations, net of current portion1753Deferred rent4,621763Total liabilities13,9138,763Stockholders' equity43Common stock43Additional paid-in capital488,593351,039Accumulated other comprehensive income11716Accumulated deficit(227,434)(164,106)Total stockholders' equity261,280186,952	Other current liabilities		1,442		419	
Deferred rent4,621763Total liabilities13,9138,763Stockholders' equity43Common stock43Additional paid-in capital488,593351,039Accumulated other comprehensive income11716Accumulated deficit(227,434)(164,106)Total stockholders' equity261,280186,952	Total current liabilities		9,275		7,947	
Total liabilities13,9138,763Stockholders' equityCommon stock4Additional paid-in capital488,593Accumulated other comprehensive income117Accumulated deficit(227,434)Cotal stockholders' equity261,280	Capital lease obligations, net of current portion		17		53	
Stockholders' equityCommon stock4Additional paid-in capital488,593Accumulated other comprehensive income117Accumulated deficit(227,434)Accumulated deficit(227,434)Total stockholders' equity261,280	Deferred rent		4,621		763	
Common stock 4 3 Additional paid-in capital 488,593 351,039 Accumulated other comprehensive income 117 16 Accumulated deficit (227,434) (164,106) Total stockholders' equity 261,280 186,952	Total liabilities		13,913		8,763	
Common stock 4 3 Additional paid-in capital 488,593 351,039 Accumulated other comprehensive income 117 16 Accumulated deficit (227,434) (164,106) Total stockholders' equity 261,280 186,952	Stockholders' equity					
Accumulated other comprehensive income11716Accumulated deficit(227,434)(164,106)Total stockholders' equity261,280186,952			4		3	
Accumulated other comprehensive income 117 16 Accumulated deficit (227,434) (164,106) Total stockholders' equity 261,280 186,952	Additional paid-in capital		488,593		351,039	
Accumulated deficit (227,434) (164,106) Total stockholders' equity 261,280 186,952			117		16	
Total stockholders' equity261,280186,952			(227,434)		(164,106)	
	Total stockholders' equity					
		\$		\$		

Atreca, Inc.

Condensed Consolidated Statements of Operations

(in thousands, except share and per share data)

(unaudited)

		Three Months Ended September 30,			Nine Months Ended				
					September 30,			0,	
		2020		2019		2020		2019	
Expenses									
Research and development	\$	16,808	\$	12,812	\$	45,198	\$	40,447	
General and administrative		6,614		4,864		20,195		10,919	
Total expenses		23,422		17,676		65,393		51,366	
Interest and other income (expense)									
Other income		353		619		987		1,805	
Interest income		142		1,189		1,082		2,328	
Interest expense		(1)		(1)		(3)		(5)	

Preferred stock warrant liability revaluation	_	—	_	(123)
Foreign exchange loss	—	(1)	—	(1)
Loss on disposal of property and equipment	 	 	 	(7)
Loss before Income tax expense	(22,928)	(15,870)	(63,327)	(47,369)
Income tax expense	 (1)	 (1)	 (1)	(2)
Net loss	\$ (22,929)	\$ (15,871)	\$ (63,328)	\$ (47,371)
Net loss per share, basic and diluted	\$ (0.66)	\$ (0.57)	\$ (2.09)	\$ (4.03)
Weighted-average shares used in computing				
net loss per share, basic and diluted	 34,723,888	 27,949,682	 30,313,047	 11,747,825

Contacts

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